



Gregory P. L. Pierce

Partner

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Practices

FOCUS: Real Estate
Real Estate Equity and
Investments
Real Estate
Development

Recognition

AV Preeminent Peer
Review Rating by
LexisNexis
Martindale-Hubbell
*Best Lawyers in
America*, 2003–2015,
2017–2019
Legal 500, 2011
Super Lawyers, Illinois,
2005–2019

Education

JD, University of Illinois
College of Law
MBA, University of
Illinois
BA, University of Illinois

Bar Admissions

Illinois

Court Admissions

US District Court,
Northern District of
Illinois

Gregory P. L. Pierce has assisted in the financing, acquisition, disposition, development and sale-leaseback of billions of dollars in real estate properties in his nearly 30 years of practice. He represents lenders, borrowers, sellers, purchasers, developers and other parties in all aspects of real estate transactions, including the formation, management and liquidation of joint ventures, partnerships, limited liability companies, funds and other entities related to such transactions.

Greg has worked extensively on real estate and asset-based financings and workouts involving multiple types of properties and loans and represents real estate owners and developers in preparing and negotiating architectural, construction and development agreements for projects across the country.

Memberships

- American Bar Association
- American College of Real Estate Lawyers
- Lambda Alpha International, Ely Chapter
- Legal Club of Chicago
- The Chicago Bar Association

Advisories

- *Destiny v. Citigroup*—What It Means for Lenders (August 4, 2009)

Speaking Engagements & Presentations

- Presenter | Getting Burned by Boilerplate: The Pitfalls of Using Outdated Standard Real Estate Contract Provisions | Webinar (May 16, 2012)
- Panelist | Life Cycle of a Loan | Commercial/Multifamily Servicing and Technology Conference | Chicago, Illinois (May 13–16, 2008)
- Panelist | Is That Monkey on Your Back a Friend or a Foe: Practical Issues in Dealing With Real Estate SPE Requirements | ACREL 2006 Annual Meeting (October 5–7, 2006)