



Leonard A. Ferber

Partner

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Chicago

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Practices

Mergers and
Acquisitions

Privacy, Data and
Cybersecurity

Corporate

Trademark Licensing
and Strategy

Entrepreneurial
Ventures

Intellectual Property

Pharmaceutical and
Life Sciences
Litigation

Industries

FOCUS: Technology

Health Information
Privacy and Security

Pharmaceutical and
Life Sciences

Education

JD, University of
Pennsylvania Law
School

AB, University of
Michigan, with
distinction

Bar Admissions

Illinois

Leonard A. Ferber, co-head of Katten's Technology practice, focuses his practice on technology transactions, representing both technology developers and large corporate users of technology, and on representing manufacturers and distributors of physical products.

Len represents early stage and mature software and other technology-based companies and consulting firms in a variety of transactional matters, including strategic partnering arrangements and joint ventures, sophisticated licensing arrangements (both in-bound and out-bound), and technology development and acquisition agreements. These clients include businesses distributing technology using software-as-a-service and platform-as-a-service business models and those seeking to leverage their data collection capabilities.

He also counsels major corporations on matters related to technology, such as procuring large-scale software licenses and hardware, outsourcing of technology services and business functions, Internet and social media strategies and privacy issues.

Throughout his career, Len has represented manufacturers and distributors of products of all kinds. He continues this representation, lending his experience in technology to companies developing technology-based products and adopting advanced manufacturing processes.

Len is active in Chicago's technology community. On a pro bono basis, he has counseled start-up technology companies that are part of 1871, Chicago's world-class early stage business hub. Len has spoken on technology-related subjects before legal and industry groups, including the Illinois Technology Association, the Technology Executives Club, Association of Technology Acquisition Professionals and Association of Corporate Counsel.

Memberships

- America-Israel Chamber of Commerce, Board of Directors, Technology Practice Co-Chair
- American Bar Association
- Illinois Technology Association
- The Chicago Bar Association



Advisories

- What US Companies Need to Know About New EU Data Protection Rules (December 29, 2015)
- The Court of Justice of the European Union Sinks the Safe Harbor Program (October 7, 2015)
- Privacy Policies 2.0: Making Disclosures More Meaningful (November 12, 2014)
- FTC Settles With Businesses Who Allegedly Misrepresented US-EU Safe Harbor Certification (February 5, 2014)
- California Mandates More Transparency: Time to Update Your Privacy Policy (November 26, 2013)
- California Does It Again! (February 11, 2013)
- Privacy Policies Now a Must for Mobile Apps (January 2, 2013)
- 2009 Year-End Intellectual Property Issues Advisory (December 2009)
- HHS Issues Security Breach Notice Rule (August 31, 2009)

Articles

- "California Does It Again! Recommends Best Practices for the Mobile App Industry," *NY Business Law Journal* (May 1, 2013)
- "Scope of Use and Restrictions; Source Code Access and Escrows," *The Computer Law Companion*, Computer Law Association

Speaking Engagements & Presentations

- Presenter | Data Security: The Technology Company Perspective | Webinar (November 30, 2016)
 - Presenter | Financial, Auditing, and Operational Considerations in IP Agreements and Royalty Audits | Second Annual Intellectual Property Symposium | Chicago, Illinois (November 5, 2015)
 - Panelist | Securing Big Data | ITA Security Symposium | Chicago, Illinois (May 13, 2014)
 - Speaker | What to Expect When You're . . . Negotiating Your Own Contracts | Chicago, Illinois (January 15, 2014)
 - Panelist | The Future of Healthcare: How Technology Is Enabling New Models of Healthcare Delivery | Chicago, Illinois (July 16, 2013)
 - Panelist | The Intersection of Education and Technology: Do We Finally Have the Tools to Save Education? | Chicago, Illinois (February 28, 2013)
 - Panelist | Collaboration: Unlocking the Value of Social Technologies | Chicago, Illinois (October 23, 2012)
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- Moderator | Strategic Alliances & Joint Ventures | Globalization of Innovation: China, India, & US Pharmaceutical Markets Symposium | Chicago, Illinois (October 3, 2012)
- Presenter | Big Data: In the Future There Will Be No Software Companies—Only "Data" Companies | Chicago, Illinois (June 7, 2012)
- Panelist | Healthcare Equity & Investment | 2nd Annual U.S.-Israel Healthcare Innovation Conference: Advances in Imaging and Radiology | Chicago, Illinois (November 29, 2011)
- Speaker | Legally Speaking: Key Decisions that will Impact Your Business in 2009 | IT Trends Forecast: 2009 | Chicago, Illinois (December 11, 2008)
- Presenter | Getting Technology Deals Done in 2008: A Lawyer's Perspective | IT Trends Forecast: 2008 | Chicago, Illinois (December 12, 2007)
- Presenter | Keeping Your Focus: Maintaining the Principles of IT Governance While Contracting With Vendors | IT Governance and Business Process Alignment | Chicago, Illinois (October 26, 2006)