

Joseph A. ("Joe") Hoffman

Partner

Dallas Office

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Partner

Practices

FOCUS: Corporate
Capital Markets
Corporate Governance
Entrepreneurial Ventures
Mergers and Acquisitions
Private Equity

Education

JD, The University of Texas at Austin
School of Law, *with honors*
BA, Saint Vincent College, *summa cum laude*

Bar Admissions

Texas

Community Involvements

Dallas Bar Association, Corporate Counsel,
Securities and Mergers & Acquisitions
Practice Groups
Dallas Bar Association Community
Involvement Committee, Co-Chair
Forefront Living Foundation, Advisory Board
Girl Scouts of Northeast Texas Foundation,
Vice Chairman of Endowment Board
State Bar of Texas, Business Law and
Intellectual Property Law Sections
Texas Bar Foundation, Life Fellow
The Warren Center, Board of Trustees
Youth Believing in Change, General
Counsel

Joe Hoffman provides comprehensive and practical advice on corporate and securities law to middle-market companies across all industries. He helps clients achieve their business goals in a cost-effective way, not only through his efficient, timely and hassle-free service, but also his artful deal negotiation. He assists buyers and sellers of businesses in mergers and acquisitions (M&A) and also guides public and private companies through complex securities offerings.

Four decades of business experience

Through more than four decades of practicing law, Joe has learned that attorneys can only provide sound advice if they understand their clients' businesses. He relies on deep knowledge of his clients' goals, strategies and operations to advise them on proper planning for various transactions, such as initial public offerings, private placement of securities, going-private transactions and restructurings. Joe is particularly experienced in M&A deals, where his negotiation skills and creative, out-of-the box thinking frequently come into play.

Joe has advised clients in financial services, technology (including software, M2M and artificial intelligence), business services, construction, aviation and manufacturing and distribution, among other industries. The broad corporate and securities counsel he provides includes facilitating access to financing sources, such as private equity funds, venture capitalists and debt markets. Additionally, he regularly advises clients on best practices in corporate governance and intellectual property ownership.

Representative Experience

- Counseled Nasdaq-listed commercial bank in follow-on equity offering of 448,500 shares and secondary sale of 1.89 million shares, having an aggregate offering price of \$150 million.*
- Counseled Nasdaq registrant on \$96 million initial public offering and issuance of registered securities in four follow-on acquisitions.*

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- Represented public telecommunications company traded on Nasdaq in foreign placement of senior subordinated notes and warrants, acquisition of three interexchange carriers, and subsequent public offerings of securities.*
- Counsel Nasdaq company regarding a tax-free spin-off.*
- Special counsel to board of directors of NYSE company determining strategic alternatives.*
- Counsel to private equity group in sale of software company to Nasdaq Fortune 100 technology company.*
- Counsel to issuers of securities in public and private offerings. Included a golf equipment manufacturer/distributor in initial public offering.*
- Counsel to private equity group in acquisition of construction-related fabrication and distribution company, involving multiple levels of debt and equity financing. Also counseled in client's subsequent acquisition by an NYSE company.*
- Represented Nasdaq health products supply and distribution company in a number of acquisitions of domestic and foreign distributors.*
- Represented family-held business in recapitalization and subsequent investment by private equity group.*
- Represented public telecommunications company traded on Nasdaq in acquisition by NYSE company.*
- Advised public bank holding company traded on AMEX in acquisition by a private company.*
- Represented NYSE bank holding company in FDIC-assisted reorganization and public rights offering.*
- Represented AMEX bank holding company in underwritten offerings of common stock and trust preferred securities.*
- Represented private telecommunications company in acquisition of a division of an international NYSE company.*
- Advised clients in pre-IPO planning and restructuring matters.*

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*Experience prior to Katten

Recognitions

Recognized or listed in the following:

- AV Preeminent Peer Review Rating by LexisNexis Martindale-Hubbell
- *The Legal 500 United States*
 - Recommended Attorney, 2012, 2014–2015

News

- Katten Represents Real Estate Investment Trust in Chapter 11 Filing (April 10, 2024)
- New Katten Dallas Office, Corporate Partners Garner Media Attention (February 7, 2018)
- Katten Launches New Dallas Office with Corporate Heavyweights (February 5, 2018)